avivi

We create your advantages

What we offer

Solutions of any complexity regarding the integration, implementation and configuration of various business tools, support for eCommerce and web3 development projects:

- CRM software selection
- Custom CRM development
- Busines automation
- Custom ERP development
- All types of work with smart contracts

- Module development
- Blockchaine projects
- Third-party apps and services integration
- eCommerce development
- Adobe Commerce — Magento 2 development

We can offer more to our clients and create unique privileges for any project thanks to our rich experience and professional approach to each project.

50+ *Employees*

16 *Years of experience*

300+ *Successful cases*

3 *Offices*

52 *Customer countries*

500+ *Articles (+1-2 per week)*

24 *Unique apps/modules*

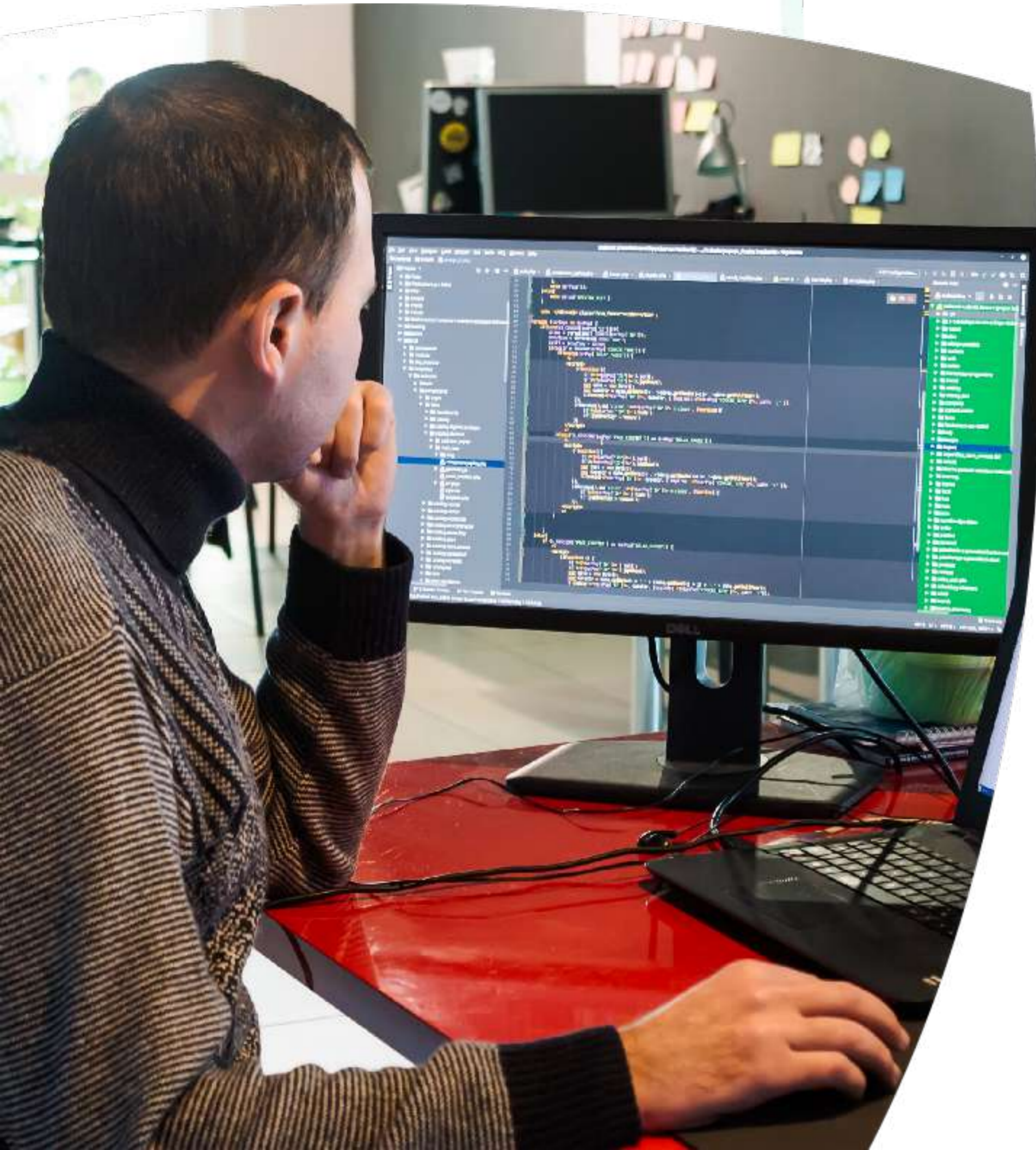**10** *Partners*

REVIEWED ON ★★★★★
Clutch 4.9 RATING

Company mission

Our Mission:

Assist businesses in **earning more** using up-to-date information technology

Our Values:

We **strive to streamline processes** by breaking down complex parts into simpler components while only increasing efficiency.
It is crucial for us that the final product is appealing to the owner as well as the average user.

We are convinced that **each business is as unique as its proprietor**. Therefore, we tend to handle each task as if it were the virtual embodiment of our client.

Our Objective:

We aim at **implementing top-notch software and improving the existing product** for suitable and productive usage by our customers.

Technologies

> Business tools implementation is the primary direction of work in Avivi. Our team includes **30 Certified developers**.

The development stack applied on various projects **is quite substantial and continues growing**.

> The flexibility of our team allows us to create separate teams of developers for specific projects and any technologies. We are in contact with more **than 300 developers** who are ready to participate in partial or full cooperation if necessary.

Previous competencies in working with the product line from Bitrix Inc.

| BITRIX GOLD PARTNER	Internet Store + CRM COMPETENCE	CRM COMPETENCE
Enterprise COMPETENCE	On-premise COMPETENCE	Business processes COMPETENCE

Area expertise

The activity of Avivi has been started since 2007. During this period of time, the list of our achievements in CRM development expanded with best practices including:

- *200+ completed projects;*

- *Kernel customization;*

- *Data transfer and scaling;*

- *REST API methods implementation;*

- *Custom modules development;*

- *CRM migration between platforms.*

To be among the first means to possess the largest amount of experience.
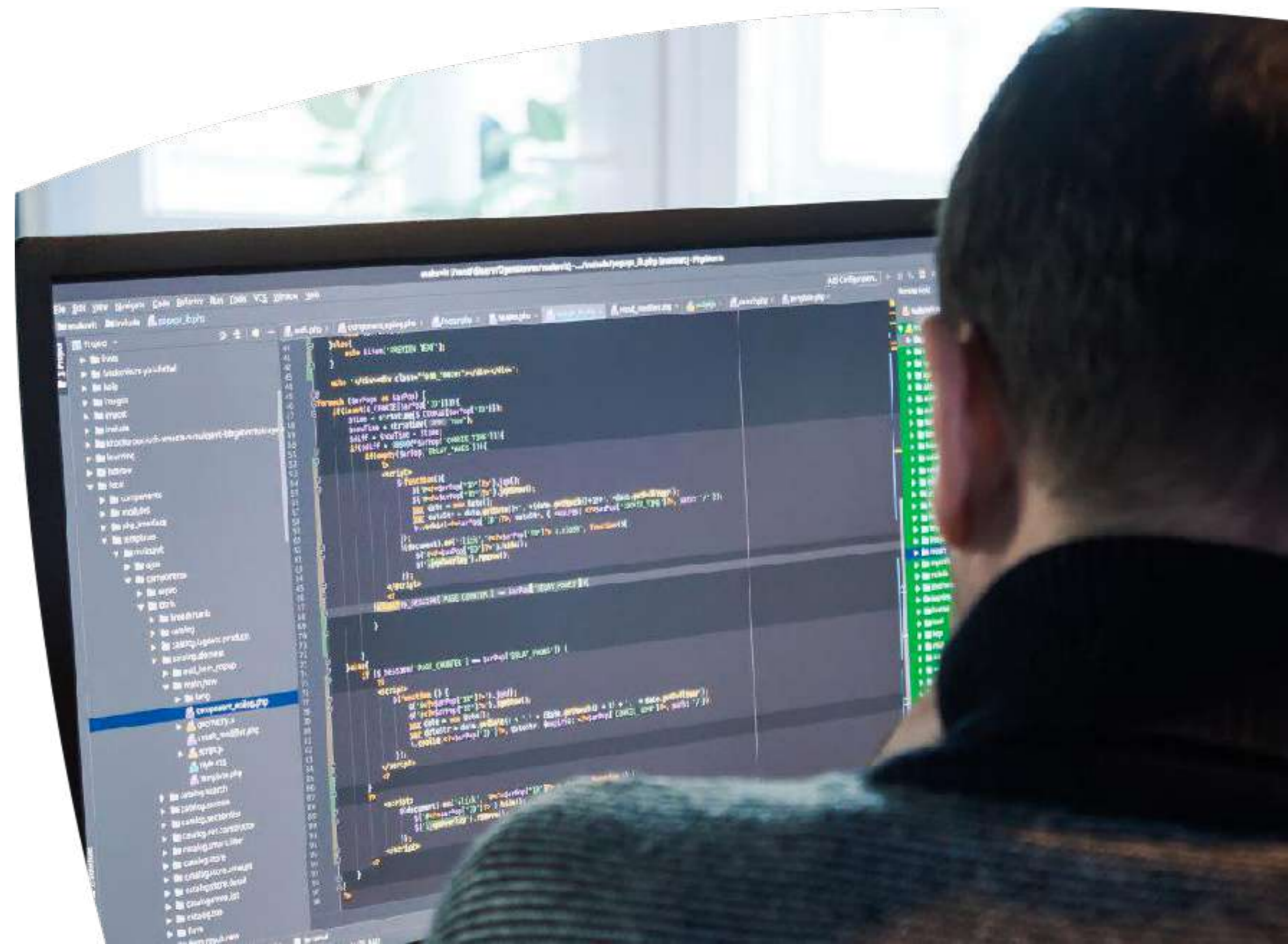
Bitrix24 implementation and customization

Avivi has achieved significant achievements in the direction of the implementation of business tools of the product **Bitrix24** from the vendor Bitrix Inc. Since 2012, we've been helping entrepreneurs around the world **move their business management online, improve customer service, and increase sales** using this product.

Avivi's business card on the international IT market is **Bitrix24 customization services**, development of individual functionality to improve the system or perform specific business processes of the company.

"Do you need something special at Bitrix24? Perfectly! We will develop it out!"

Avivi`s slogan
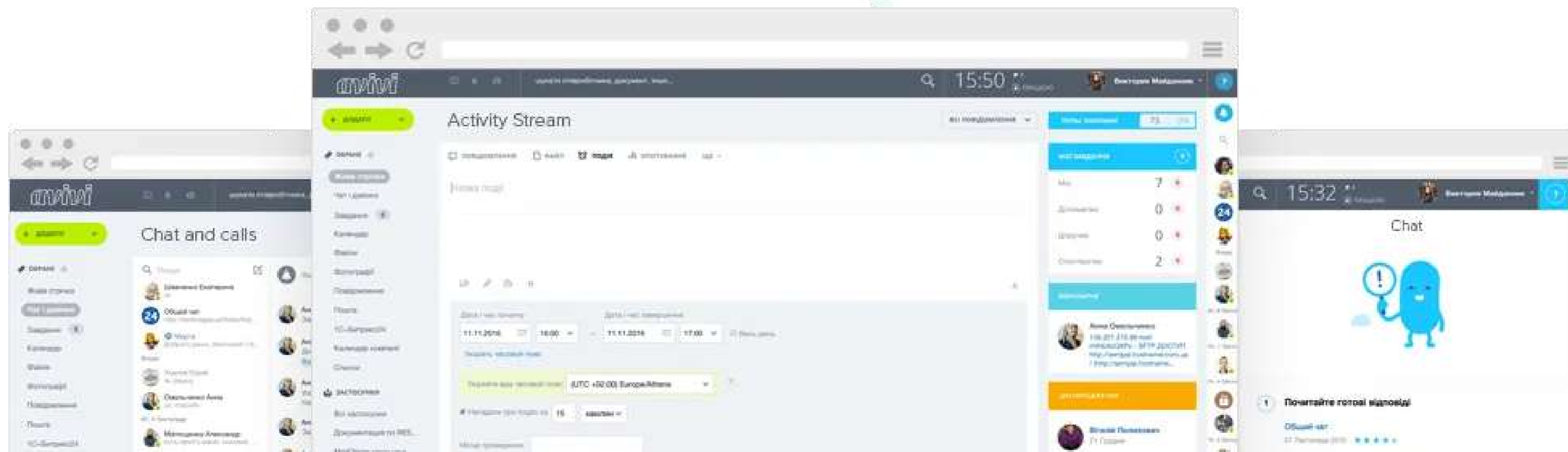
Custom solutions

The flexibility of Bitrix24 combined with the team expertise make it possible to adjust the system to almost any individual business requirements. Special attention should be paid to such exclusive solutions from Avivi as:

- Multi-currency;

- "Lead" entity customization;

- Group edit mode for custom fields;

- Custom distribution of requests between employees;

- Customization of the Kanban view images for cards;

- Document generator functionality enhancement;

- Full product- translation.

Life Division. Migration from Salesforce to Zoho

Life Division Ltd is a European company in the field of financial consulting which is developing extremely rapidly.
The main task for Avivi was the integration of Zoho, in particular custom improvements of functionality and approximation of the portal user interface to Salesforce.

We did not simply make amendments to the user interface, **we've carried out a profound customization of key workflows**. Our developers have created a custom flow that allows managers to select files from the input email that are automatically attached to leads. In addition, considering requirements of the client to approximate the new system to the previous CRM, **our developers have created a special feature** that allows you to view the "Lead" entity in a separate tab.
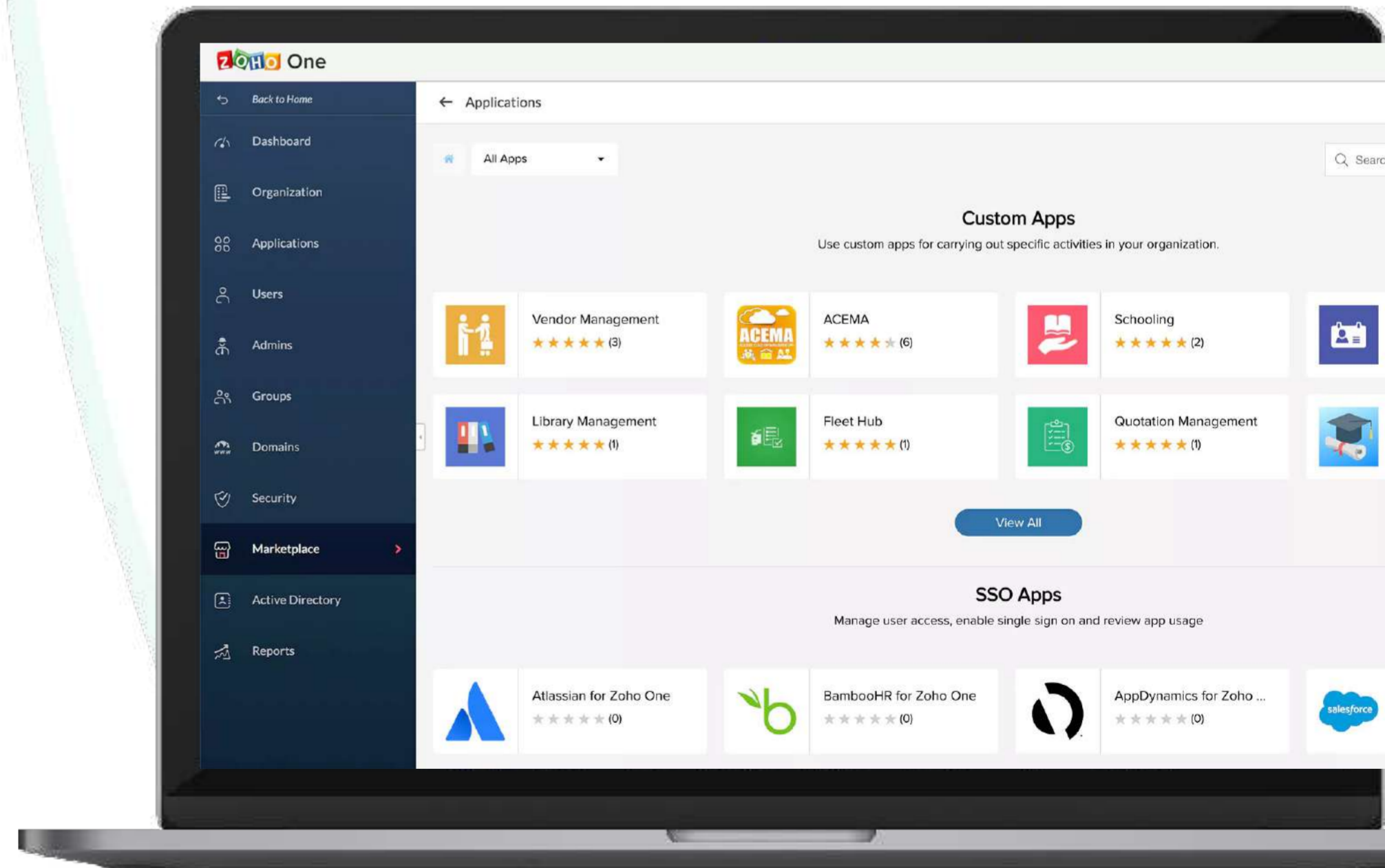
Five Star Claims Adjusting. Extranet Workgroup customization

Five Star Claims Adjusting is a major player in the US insurance claim market. The main goal of the company is to act as a legal representative for their customers to work on the claim with insurance companies. It was crucial for the client to enable access to the CRM "Lead" entity for third-party contractors, given certain restrictions and conditions. The main issue for Five Star Claims Adjusting was the need for the simultaneous participation in the workflow of a large number of contactors, which is constantly growing, hence, adding them as users to their custom CRM was not a feasible option. This issue has been solved by expanding the functionality of the Extranet Workgroup, which gave an opportunity to carry out all the requirements of the technical specifications.
Upon completion of the project, the client has received an enhanced version of their custom Portal. Existing functionality allows administrators to follow set goals seamlessly excluding additional costs:

- The functionality of the Extranet Workgroup has been customized in accordance with technical requirements; the process of inviting contractors to the Client Portal (Extranet) has been improved;

- Client's Portal pages have been modified to match with Five Star Claims Adjusting corporate branding, contractors have been restricted from reaching out to other Extranet users through the search engine or Chat & Calls feature, supplementary status updates were added to the Lead timeline;

- Lead cards in CRM display mode for contractors has been customized.
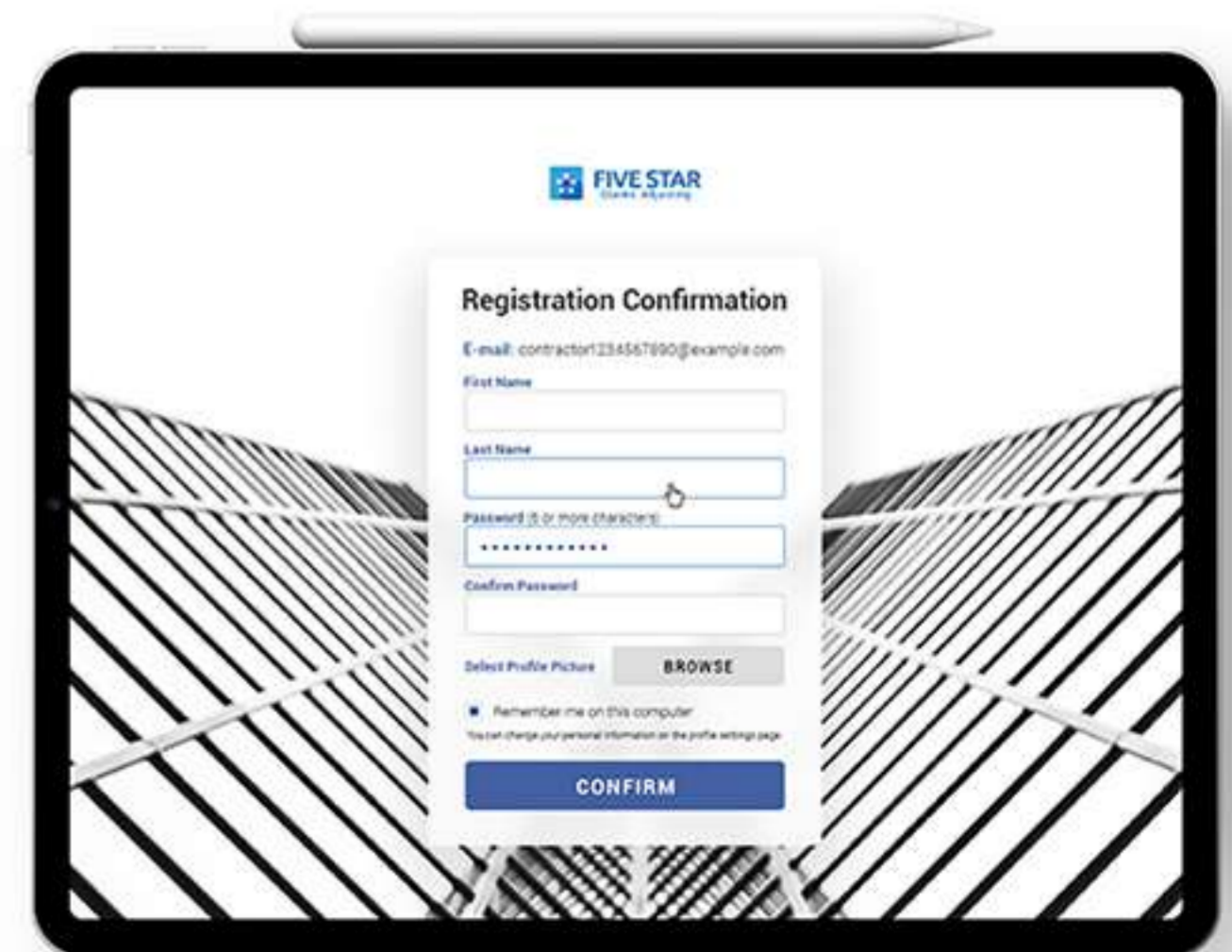
Customization to Manage Rehabilitation Center

Liberty Way — is a North American rehabilitation center for drug users. This is a modern institution with three residential buildings.
The client provided Avivi experts with technical specifications in the form of **user cases**, according to which our employees created **the entire logic** of the Center operation.

Having fulfilled the tasks set by the client, the Liberty Way Rehabilitation Center obtained a reliable and customized control system specifically for its needs, which integrates all business processes of the organization:

- A custom **Dashboard** allows personnel to navigate the situation with residential rooms and the needs of guests. This page in the portal is a homepage for all employees of the Center;

- For their CRM, residents are **Leads** with the Extranet user rights and status sets. Depending on the status, the system **performs certain actions**: it allows settling into the room, charges fines, sends automatic messages, and so forth. The status change occurs both automatically and manually by employees;

- The management of **fines** has been elaborated in great detail and provides for various types of disciplinary violations.

Oniks. CRM implementation in the jewelry industry

"Oniks" is a jewelry manufacturer that has been successfully operating in the jewelry market for more than 25 years. The company has participated in more than 30 international exhibitions.
The initial request of the customer included CRM **integration** as well as customization of the default functionality in Kanban view according to the distinctive attributes of the company's workflows. It had been caused by the following requirements:

- Sales department operation optimization;
- Regulation of collective activities of several warehouses of the manufacturer.

During the integration of custom CRM our managers have conducted order acceptance and processing **workflow automation**, as well as customer notification process. Therefore, the client was able to identify weaknesses in the company's management that were not initially in the **customer's field of view**. CRM has also been integrated with the shipment processing service. Our team has carried out **Kanban** view customization for warehouse operation: images of goods were added to Product cards, which significantly accelerated the interaction processes between departments of the company.

Due to the integration of custom CRM, jewelry manufacturer "Oniks" were able to solve the following relentless workflow issues:

- Employee interaction with managers of various departments has been definitively structurized due to Kanban view mode functionality;
- The "weaknesses" in the management system have been eliminated. A possibility to effectively apply marketing tools has appeared.

Blockchain development

The most popular area of Avivi's work in recent years has been the
development of projects for web3 in general and blockchain in particular.
We work with many networks and combine the capabilities of various services:

Smart contracts creation;
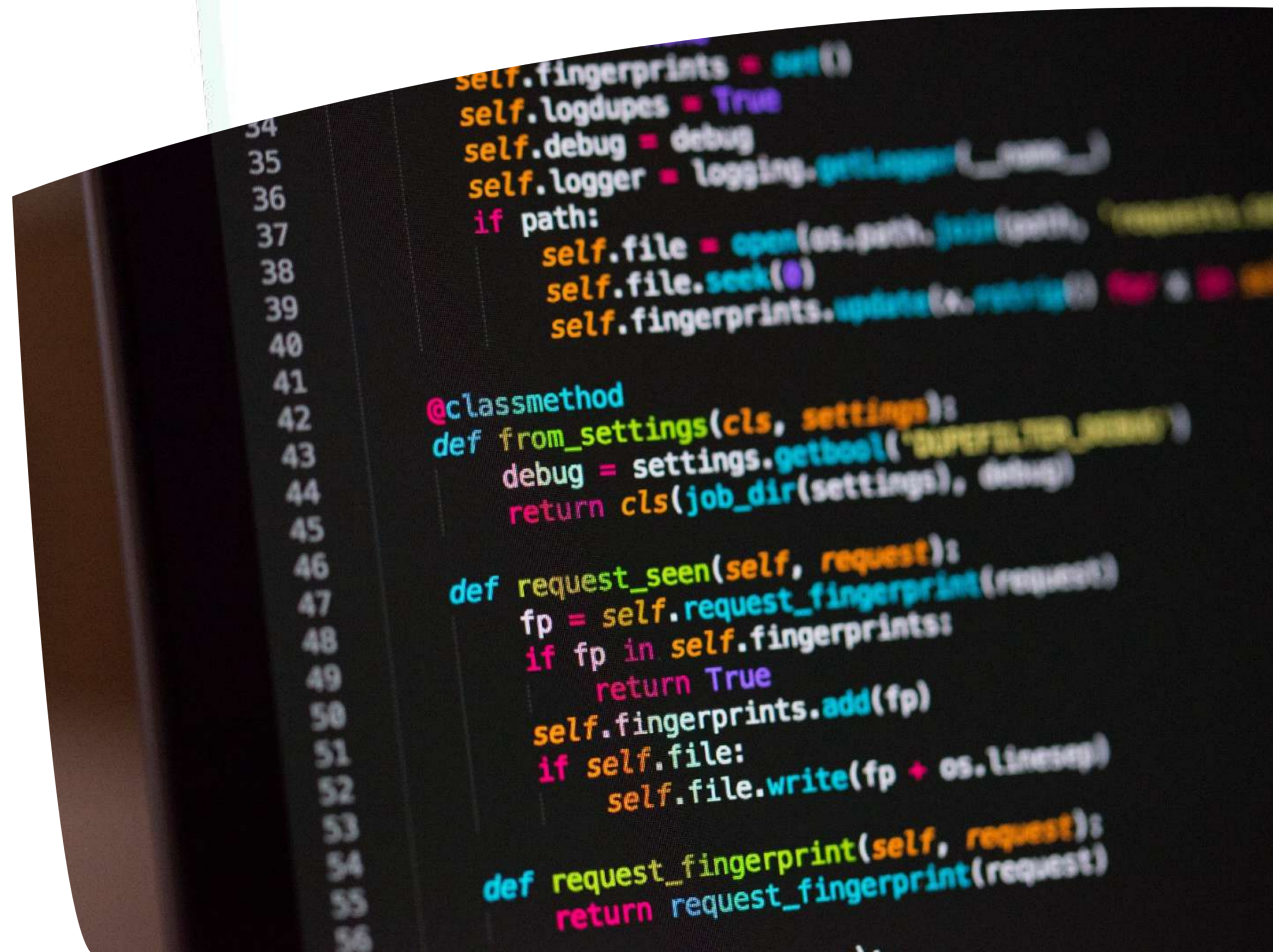
Smart contracts audit;

Smart contract automation;

Token development;

Bots development and learning;

dApps and DAO development.

**We're bringing web3 closer and
doing everything we can to grow the metaverse.**

CRYPTO WALLET. Etherium blockchain project

Currently, there are many wallets in the world for storing and exchanging cryptocurrencies. But at the same time, new private projects are emerging almost every day, seeking to capitalize on the trend. Our team implemented the project of a new crypto wallet for a customer from South Korea.

The **custodial** cryptowallet project scaled over time to a more functional solution. At the beginning, our customer simply wanted a **non-custodial wallet** in which he wanted to store his electronic savings. But while working with Avivi, the customer developed his own idea and entrusted us with its implementation. Now the solutison involves:

- Crypto wallet with support for several currencies at once;
- A repository for managing tokens;
- Tools for profitable purchase of cryptocurrency;
- User interface for course monitoring;
- Improved security and login system.

During the execution of the project, our team uses the **Solidity** programming language to achieve the best results, code cleanliness and optimization. Crypto.Wallet users can easily buy and sell not only various currencies, but also manage their own tokens created using one of the protocols of the ERC-20.

The project continues to develop in cooperation with Avivi developers. The excellent results demonstrated by our team strengthened the trust of the customer and became the basis for the long-term implementation of a serious plan. We are convinced that in the future the service created by our developers will gain wide recognition and help millions of people in working with the many possibilities of blockchain technology.

Play-to-earn: To the Moon crypto game

To The Moon project became one of the first serious ones for Avivi, as it required a significant investment of time and effort. The authors of TTM dared to do what no one had done before: to create a game based on blockchain and cryptotrading, which allowed players to earn a lot of money and get positive emotions from the process. At the time of the project's inception, there were other games with cryptocurrencies, but almost all of them operated according to casino principles: you place a bet, win in good circumstances, or lose everything if luck is not on your side.

TTM sought ways to break this stereotype in crypto gaming, but sought to leave room for excitement, struggle, predictions, skill and, of course, success. The Avivi team expressed a desire to participate in the implementation of this project, as it had the necessary experience and shared the views of the founders of the game.

- Players compete to be the first to fly from Earth to the Moon on their starship. The winner receives other players' bets and bonuses;
- The "fuel" for the ship is a cryptocurrency rate, which can be combined in the fuel tank before the start;
- The speed of your ship depends on the exchange rates of the selected cryptocurrencies and the size of the bet;
- You can play passively: make a bet, start a flight and hope only for the stability of the chosen currency, or you can actively buy weapons and defenses already during the game to upgrade the ship and gain an advantage over the opponent;
- Races last for a certain time, during which players can fight fiercely for the championship and experience incredible emotions. However, remember that only the winner takes it all.

ICO. Hulk

After the release of the movie epic "Avengers" on the big screens, fans of the comic book heroes from Marvel increased in the world. BeFund clients decided to create fan tokens. The first in line was the green thug Hulk.

At the beginning of cooperation and during the choice of blockchain, we proposed the **Ethereum system**. However, at the request of the customer, the blockchain had to be changed to BNB. Functionally, this has not affected the project in any way, as Ethereum and Build and Build are extremely similar, as are the **ERC-20** and **BEP-20** standards. Therefore, the Solidity programming language was used to create smart contracts, and NodeJS was used to develop the entire website.

As for the development of smart contracts, it took as many as nine of them. Together, they are responsible for the correct operation of the service, the exchange of assets and the rest of the necessary operations. As you know, the cost of maintaining it in gas depends on the length of the smart contract code, so it is usually better to create several concise smart contracts than one large and complex one. This is exactly what the developers of BeFund did in the case of Hulk smart contracts: eight smart contracts are subordinate to the main one, which is called **"Master Chief"** and coordinates the constant work of the entire system.

Our Applications

Time & Projects Reports PRO

The most convenient application for building reports based on logged time, employee involvement efficiency and task progress. Application is available for Cloud CRMs.

TimeDoctor Integration

This is the first successful integration of Time Doctor, which solves one of the major problems — a duplication of a large number of actions when operating with two services simultaneously. Developers were able to distribute responsibility between platforms correctly:

- **Client`s** is responsible for everything related to tasks;
- **Time Doctor** — for time tracking.

Every 15 minutes entries of logged time are synced with CRM, however, editing or deleting this data is disabled.

Time and Projects Reports

An application from the "Top 10" of the most popular custom modules in the world **for building reports based on logged time**, employee involvement efficiency and task progress. No subscription fee required. More than 12 thousands of users around the world have acknowledged the benefits of this application.

EDITION

Custom solutions

HelpDesk

Technical support is always a serious concern for every business, but it becomes even more difficult when you are then one to provide technical support. Although, with assistance of an exclusive HelpDesk extension for the Self-hosted edition of different CRM from Avivi, you will solve the problem of technical support management and will have an efficient workflow at the disposal of your employees.
This extension aids in organization of client request processing due to the functionality of CRM Extranet Workgroup.

Timesheet Module

The functionality of the extension is based on enhancing management efficiency of employee time logging. Each employee has access to a page where current tasks, projects, and clients are displayed. Currently, tasks are selected from the task pool (Workgroups and Projects), where certain users are listed as **"Responsible person"**. Information can be filtered and displayed grouped based on various properties and search criteria.

Magento 2 for online stores and websites

Web development was the direction from which Avivi started. Over the years, we have implemented many website projects of any complexity and have chosen the technology that we consider to be the best. Our choice is **Magento 2** as the most powerful platform for online stores and other eCommerce websites. Our services are:

- *Migration from Magento 1 to Magento 2;*
- *Magento 2 installation and set up;*
- *Template adjustments;*
- *Full cycle of custom development;*
- *Custom modules development;*
- *Technical support.*

According to statistics, every third online store in the world operates on Magento 2, which currently occupies 30% of the market in eCommerce segment.
Why choose something else when you can choose the best?

Office Center.
# E-commerce industry solution

Office Center is a trading network that specializes in stationery and office supplies.

The client has made an inquiry to our company for **implementation of a state-of-the-art E-commerce** platform store with B2C and B2B sections in order to expand their online business to the fullest. The company of the customer has obtained a modern online store that aligns with the requirements of the client as well as potential users.

Some of the main distinctive components of this website are:

- Division of the portal into two sections related to retail customers (B2C) and corporate clients (B2B).

- Extended functionality for marketers. It includes, among other things, a "Product of the day" category, which will vary for retail and corporate clients; configuration of filters for two different types of product view modes; the product comparison feature; optimization of the "Cart" section.

- Our team has developed a Telegram bot that can operate in conjunction with other notification channels in regards to keeping employees informed. The bot reports about every new order on the website, any new B2B client registration or a client callback request.

office-centre.com.ua
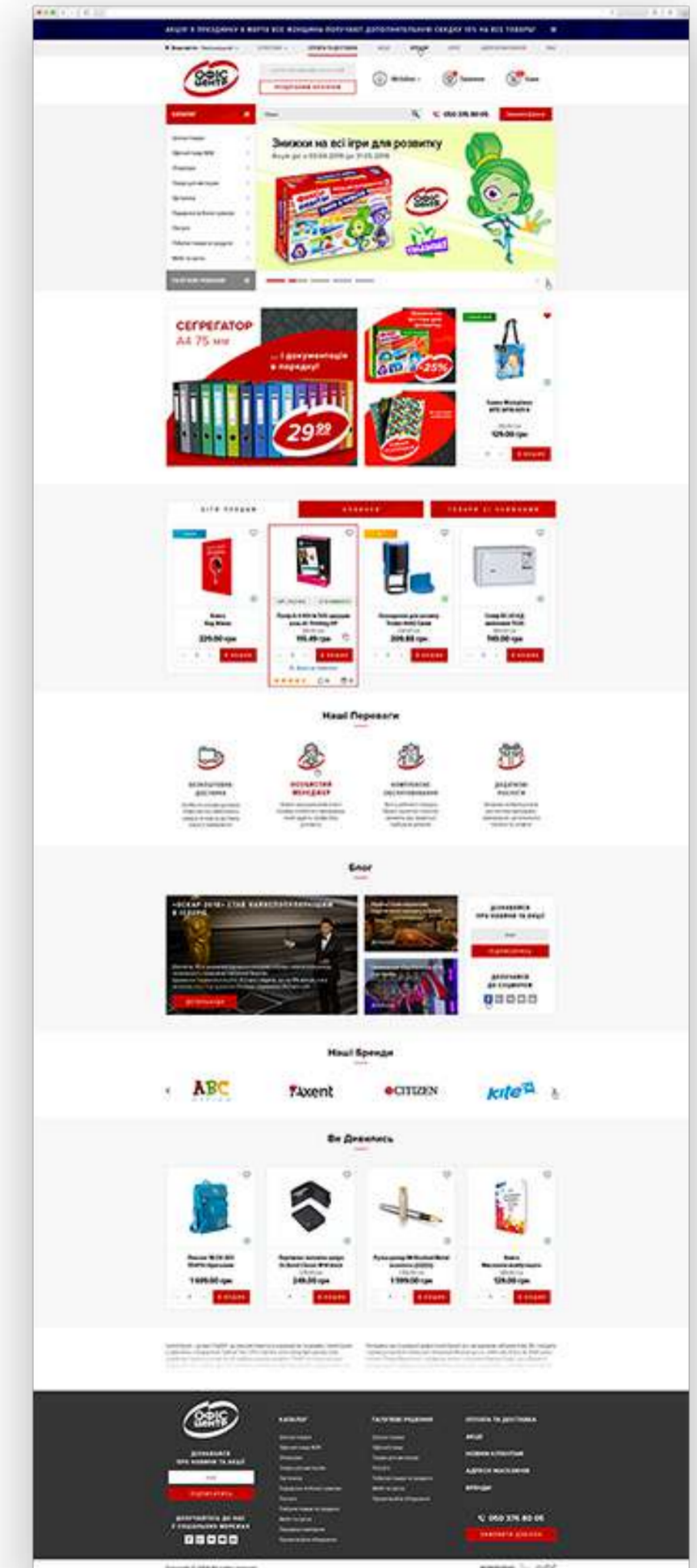
Mono. Online store of a jewelry brand for youth

The "MØNO" jewelry brand is gaining popularity in the market rapidly due to the high quality of products and the use of contemporary business tools. **The main objective** of the client was to create a modern and adaptive website to enable retail sales online. The online store is expected to be convenient for the target audience — young people.

It assumed:

- "Aerial", lightweight design;
- Adaptability for all devices;
- Simplicity of browsing and placing an order.

According to the mutual agreement of both parties, the website was built "from scratch". An extensive amount of attention was paid to constructing a proper structure of customer/website interaction to ensure high sales efficiency. The website contains a simple and comprehensive menu section with convenient catalog and product detail cards; the interface inside each individual section has been optimized. In order to provide more convenience, we have created a custom solution for filtering products. Additionally, the opportunity to purchase goods in one click was created to accommodate hasty young audience who do not like to wait;

The website is integrated with CRM of "Oniks" jewelry manufacturer that is the owner of "MØNO" brand. All requests from the website are processed by managers who already have experience working with the CRM and are tagged as "Mono" requests during automatic Deal generation.

mymono.com.ua
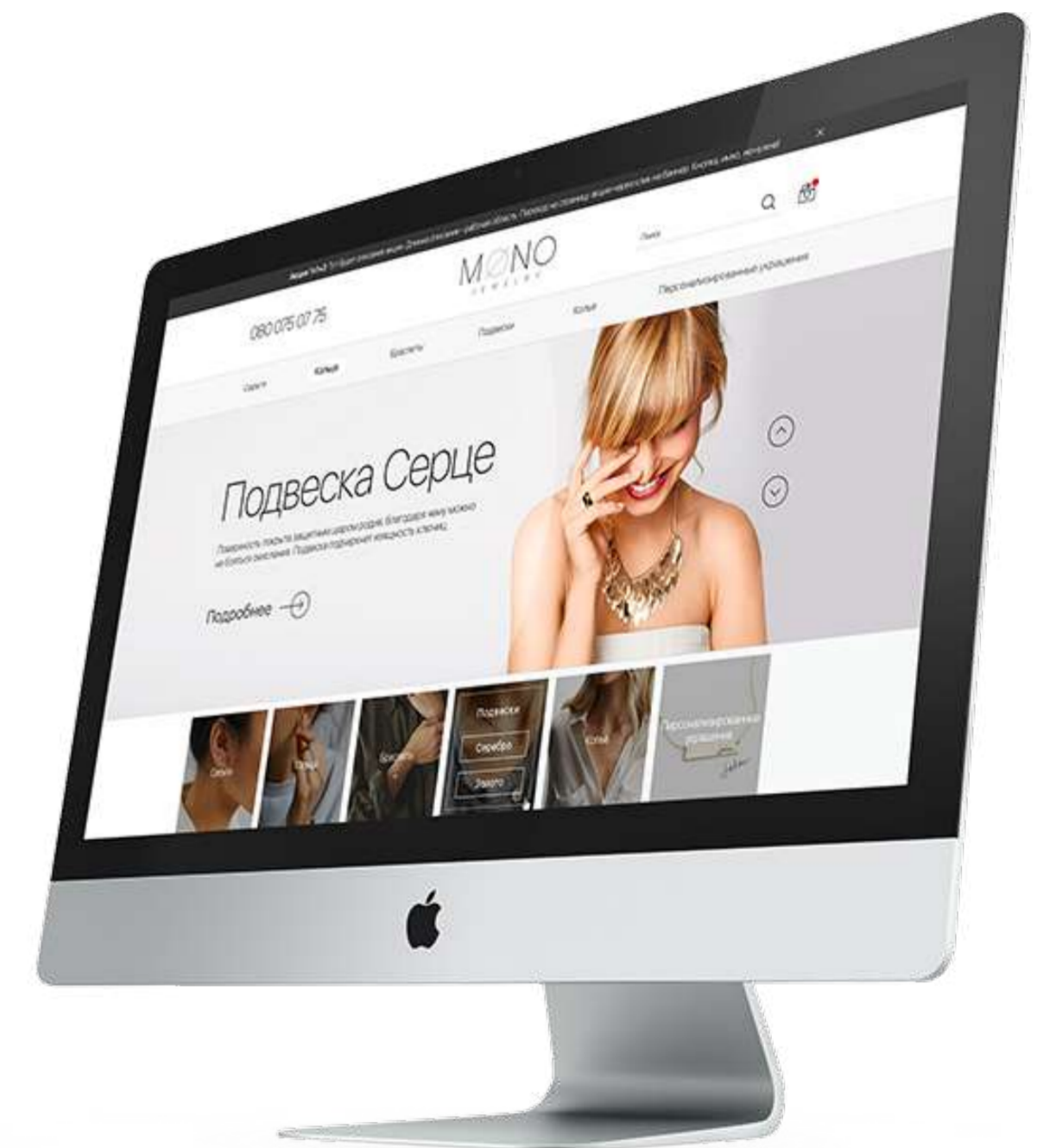
Veloxbox. Creating a secure authorization system

Veloxbox specializes in express delivery of goods from the USA to Ukraine.

-Customers of the service order products directly from the service's online catalog.

The goal of the project was to develop a secure scheme for customer authorization through providing individual encryption keys for a short period of time. The client was supposed to be able to manage user data and their orders. **The optimal solution** to the set objective was to use external services of one of the largest express delivery companies — Boxberry in conjunction with NOVA POSHTA International. These services handled data exchange about customers and their orders (order status, dimensions, recipient, etc.).

Thanks to the RabbitMQ platform, users of the service can find out about the number of new parcels added including detailed information about each of them.

The integration of third party services with the CRM platform has provided the customer with a sophisticated service that can easily handle processing requests of each client without any drop in speed.

These features were able to increase the quality of customer service and simplify the process of incoming requests.

A team of **8 people** worked on the project.

Project scope consisted of **4845 development hours**.

veloxbox.us
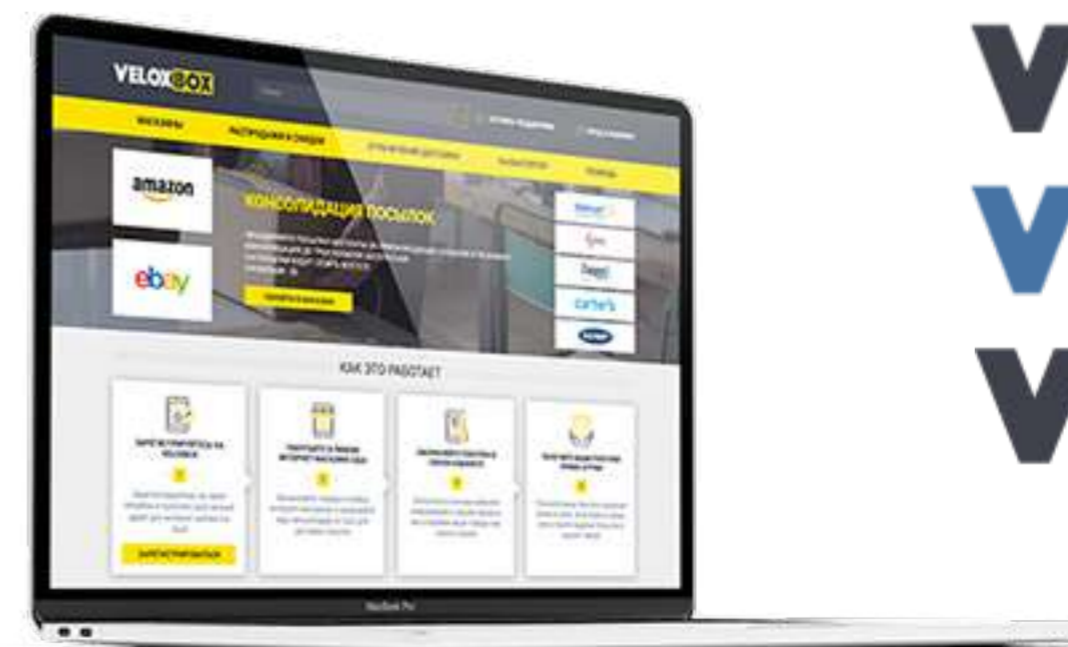
Our team

Avivi is a united team of like-minded people who are devoted to their work and relationships between each other. Therefore, we do not only work well, but also spend leisure time with pleasure.

They chose Avivi

Geography of Avivi`s clients

Albania
Australia
Austria
Brazil
Canada
Colombia

Congo
Czech Republic
Democratic Republic of the
Congo
Egypt
Estonia

France
Germany
Great Britain
Greece
Guatemala
Hong Kong

Hungary
Iceland
India
Indonesia
Israel
Italy
Jamaica
Japan
Kazakhstan
Latvia

Macedonia
Mexico
Moldova
New Zealand
Nigeria
Pakistan
Philippines
Poland
Portugal
Republic of Belarus

Romania
Russia
Serbia
Singapore
South African Republic
Spain

Sweden
Switzerland
Thailand
Turkey
Turks and Caicos Islands
Ukraine

United Arab Emirates
United States
Vietnam

Media activity

In addition to development, training, integration and so forth we at Avivi are actively working on cultivating the community. Hence, our constant focus on expansion of the company's presence in various online resources: video hosting, review sites, product platforms, Q&A platforms, forums, blogs, and more.

We can be found on:

- Clutch
- Google Business
- Facebook
- GoodFirms
- LinkedIn
- YouTube
- Twitter
- Quora
- Medium
- Producthunt

How to get in touch

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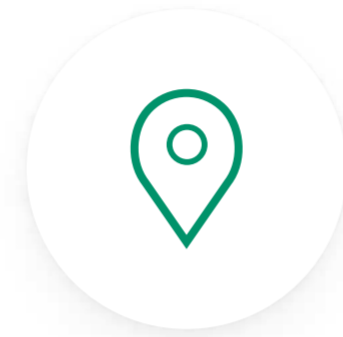
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